

Message Text

LIMITED OFFICIAL USE

PAGE 01 PEKING 01147 080811Z

20

ACTION EA-14

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SP-03

CIEP-02 LAB-06 SIL-01 OMB-01 NSC-07 SS-20 STR-08

CEA-02 L-03 H-03 DODE-00 PA-04 USIA-15 PRS-01 SAJ-01

SAM-01 PM-07 SCI-06 DRC-01 NSCE-00 /170 W

----- 037919

R 080720Z JUL 74

FM USLO PEKING

TO SECSTATE WASHDC 2058

INFO AMCONSUL HONG KONG

LIMITED OFFICIAL USE PEKING 1147

E.O. 11652: N/A

TAGS: ETRD, US, CH

SUBJECT: RCA ACTIVITIES IN PRC

SUMMARY. RCA REPRESENTATIVE ROBERT TINWIN HAS VISITED PEKING AND SHANGHAI FOR DISCUSSIONS ON PROVISION OF ADDITIONAL SPARE PARTS AND CERTAIN CONTRACTUAL MATTERS RELATING TO SATELLITE EARTH STATIONS WHICH RCA HAD SOLD TO THE PRC. TINWIN USED THE OPPORTUNITY TO PROMOTE THE PROPOSED SALE OF AN RCA TELEVISION PICTURE TUBE PLANT TO CHINA. END SUMMARY.

1. RCA MANAGER FOR INTERNATIONAL SATELLITE PROJECTS, ROBERT TINWIN HAS VISITED PEKING FOR ABOUT TEN DAYS FOR TALKS WITH CHINA NATIONAL MACHINERY IMPORT AND EXPORT CORPORATION (MACHIMPEX) AND CHINA

NATIONAL TECHNICAL IMPORT CORPORATION (TECHIMPORT). BEFORE DEPARTING FOR SHANGHAI JULY 6, HE PROVIDED FOLLOWING INFORMATION TO USLO.

2. COLOR TV TUBE PLANT: AFTER FIRST BEING INFORMED OF CHINESE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 PEKING 01147 080811Z

INTEREST IN PURCHASING A PLANT TO MANUFACTURE COLOR TV PICTURE

TUBES IN LATE 1972, RCA SENT A TECHNICAL TEAM TO PEKING LAST SUMMER FOR DISCUSSIONS WITH TECHIMPORT. DURING THE TALKS, TECHIMPORT REQUESTED A FORMAL PROPOSAL FOR THE PLANT, WHICH RCA SUBMITTED IN SEPTEMBER 1973.

3. IN DECEMBER 1973, A DELEGATION FROM TECHIMPORT VISITED RCA FACILITIES IN THE U.S. FOR FURTHER TALKS ON THE WHILE PLANT PROPOSAL. AT THE CLOSE OF THE VISIT THE TEAM REQUESTED THAT RCA REVISE ITS PROPOSAL TO ALLOW FOR SOME USE OF CHINESE MATERIALS IN PLANT CONSTRUCTION AND OTHER PROPOSED CHANGES WHICH WOULD SOMEWHAT REDUCE THE \$100 MILLION ORIGINAL PACKAGE PRICE QUOTED BY RCA. THE REVISED PROPOSAL WAS SUBMITTED TO TECHIMPORT BY MAIL IN FEBRUARY, AND SINCE THEN RCA HAS HAD NO WORD FROM THE CHINESE. DURING HIS STAY IN PEKING, TINWIN OBTAINED AN INTERVIEW WITH TECHIMPORT ON JULY 5. UNFORTUNATELY, WE WERE UNABLE TO SEE TINWIN FOLLOWING THE MEETING AND DO NOT KNOW WHAT TRANSPIRED.

4. SPARE PARTS FOR EARTH STATIONS: TINWIN'S PRIMARY PURPOSE IN COMING TO PEKING WAS TO DISCUSS ADDITIONAL SPARE PARTS FOR EARTH STATIONS WHICH RCA HAS INSTALLED IN THE PRC. THE CHINESE SAY THEY WANT THE SPARES AS BACK-UPS FOR CERTAIN PARTS WHICH CAN ONLY BE REPAIRED BY RCA IN THE U.S. IN SOME CASES, THE TIME INVOLVED FOR RCA TO EFFECT SUCH REPAIRS IS AS MUCH AS ONE YEAR. THE SPARES REQUIRE AN EXPORT LICENSE, AND THIS MEANS RCA WILL HAVE TO RECEIVE END-USE INFORMATION FROM MACHIMPEX BEFORE A LICENSE APPLICATION CAN BE SUBMITTED. IN TALKS DURING HIS VISIT TINWIN OBTAINED AGREEMENT FROM MACHIMPEX THAT IT WOULD PROVIDE THIS INFORMATION IN LETTER FORM, BUT NOT ON THE FORMAL US FORM, FC 842/843.

5. OTHER MATTERS: MUCH OF RCA'S ORIGINAL AGREEMENTS WITH MACHIMPEX ON PROVISION OF THE EARTH STATIONS WERE NOT IN WRITING, TINWIN SAID, AND HE HAD TO DISCUSS WITH MACHIMPEX MISCELLANEOUS DETAILS OF INTERPRETATION OF THE ORIGINAL CONTRACTS AS WELL AS SOME SMALL CHINESE CLAIMS WHICH HAVE ARISEN. SOME OF THESE MATTERS NECESSITATED TALKS IN SHANGHAI, WHERE TINWIN PLANNED TO SPEND ONE OR TWO DAYS BEFORE RETURNING HOME.

BRUCE

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 PEKING 01147 080811Z

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SPARE PARTS, SATELLITES
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: shawdg
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974PEKING01147
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740180-0564
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740768/aaaacgix.tel
Line Count: 107
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUL 2002 by martinml>; APPROVED <25 FEB 2003 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: RCA ACTIVITIES IN PRC SUMMARY. RCA REPRESENTATIVE ROBERT TINWIN HAS VISITED
TAGS: ETRD, ETEL, TSPA, US, CH, RCA, (TINWIN, ROBERT)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005